By Dr Carlo Kopp

Last week's AIR 5402 an nouncement rep re sents, sadly, an other missed opportunity. It underscores the in abil ity of the De fence bu reaucracy ma chine to adapt to a rap idly changing strategic environment and evolving technology market.

EADS/Qantas con ducted a professional campaign and offered an at tractive product. While the Boeing air craft is similar, slightly smaller, but offered a much more mature boom design, the political fra cas in the US was an in superable marketing impediment.

The is sue not one of Boe ing vs EADS or 767 vs the A330. The prob lem is with 5402 it self.

Or i ginally, 5402 aimed to replace the four 707-338C hose/drogue tankers with modern technology widebodies — four or five air craft to en hance the "train ing and limited operational capability" in the 707 fleet. The White Paper capped the buy to four or five—com pare this to the UK's \$31bn invest ment in new tankers.

Sur veys of used air liners showed air frames about 10 yearsold were the best value for money – any newer and cor ro sion life would get ahead of fa tigue.

Much has changed since. In the re gion we have seen the Asian arms race ratchet up fur ther. In dia re-

Air 5402 - another missed chance

cently took de liv ery of its first batch of Il-78MKI tank ers, in a sim i lar pay load class to the 767/A330. China con verted fur ther H-6 Badger air frames into H-6U/H-6DU tank ers.

In dia re cently signed for the carrier Gorshkov and a wing of navalised MiG-29Ks. There is emerging evidence of a Chi nese program to manufacture indigenous strate gic class cruise mis siles, one a cloned Rus sian Kh-55/65 (AS-15 Kent), equivalent to the B-52H CALCM. With a new Badger variant, China ac quires a strate gic reach of more than 2,000 NM. And Malay sia and In do ne sia jumped on the Sukhoi band wagon.

Aus tra lia faces a much more competitive region, with the RAAF forcestructure continuing to fall behind.

With early re tire ment of the F-111s reducing the RAAF's limited strate gic weight, the proposed JSF doesn't restore this significant loss.

Off setting the loss of the F-111 re quires 12 to 15 me dium tank ers. Pro viding tanking to sup port, on conventional profiles, a fleet of 80 to 100 RAAF fight ers re quires 20 to 25 me dium-class tank ers. On persis tent profiles—the re al ity in net. work centric com bat—tanker num bers go up.

The "de mand" side of the force struc ture equation is fur ther complicated by troubles with the US tanker fleet, any thing up to a third be ing offline be cause of cumulative maintenance problems and higher optempo. In a crisis Australia can not rely on USAF.

The "sup ply" side of this equa tion has also changed with the glut of used air lin ers post 9/11. 747-400s came down from about US\$90m in 1999 to US\$50-60m now, in clud ing a freight conversion.

But the ac qui si tion strategy for 5402 shifted from used airframes to new build.

The buy of five A330 MRTTs provides a robust direct replacement for the 707-338Cs, but this improvement in capability is inad e quate against the vast "demand" growth since 1999.

With choice in used air frames, se lect ing well-priced, good ex amples is much eas ier to day than five years ago — a tre men dous opportunity to close the "tanker gap"

So much for the De fence goal of a "pro cure ment pro cess which is flexible, responsive, innovative and efficient"

The prob lem will now per sist for at least an other de cade.

Malaysia will make Steyrs

S UBANG – Austrian arms producer Steyr Mannlicher will shift production of its Steyr as saultrifles and pistols to Malaysia, Defence Min is ter Najib Razak said. The Austra lian and New Zea land Armies are equipped with Steyrs.

"Steyr Mannlicher will transfer fully the licence to man u fac ture and ex port Steyr ri fles and pis tols in the global market to Malaysia," Najib said opening a four-day international de fence exhibition.

Najib said National Aerospace De fence In dus tries (NADI) had con cluded the deal to man u fac ture Steyr ri fles and pis tols.

Cathay buys eight wide-bodies

HONG KONG – Cathay Pacific Air ways has placed firm or ders for eight more wide-body re gional air craft. The or der will ex pand the air line's fleet to 94.

Or ders have been placed for two Boeing 777-300s and six Airbus 330-300s, all of which will be deployed on the airline's short- and me dium-haul re gional ser vices. The air craft will be delivered from 2005 to 2007. All the new aircraft will have Rolls-Royce Trent en gines.

Iraq AF to get choppers

BAGHDAD – The first planes of Iraq's new air force will not be combat aircraft. A squadron of six UH-1HIroquoishelicopters will be operational in July and joined by two C-130Bs in Oc to ber.

The he li cop ter force would expand to 16 next year, when the Hercu les fleet would grow to six.

me dium-haul regional ser vices. The air craft will be de liv ered from 2005 craft would be added later this year,